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All investments are subject to market risk, including the possible loss of principal. International investments can be riskier than US investments due to the adverse effects of currency exchange rates, differences in market structure and liquidity, as well as specific country, regional and economic developments. Investments in emerging markets are subject to abrupt and severe price declines. The economic and political structures of developing nations, in most cases, do not compare favorably with the US or other developed countries in terms of wealth and stability, and their financial markets often lack liquidity. Because of this concentration in rapidly developing economies in a limited geographic area, the strategy involves a high degree of risk. In addition, the strategy is concentrated in a limited number of holdings. As a result, poor performance by a single large holding of the strategy would adversely affect its performance more than if the strategy were invested in a larger number of companies. The strategy's growth investing style may become out of favor, which may result in periods of underperformance.

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Sands Capital has a <u>right to close the portfolio to new investors</u> in order to manage it more efficiently in accordance with its mandate. Collective investment schemes are generally medium to long-term investments. The value of participatory interests or the investment may go down as well as up. Collective investment schemes are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from the manager. Sands Capital does not provide any guarantee either with respect to the capital or the return of a portfolio. A feeder fund is a portfolio that invests in a single portfolio of a collective investment scheme, which levies its own charges and which could result in a higher fee structure for the feeder fund.

<u>GIPS Reports found here</u>. <u>Notice</u> for non-US Investors. <u>Definitions and disclosures</u>.

FOR INSTITUTIONAL USE ONLY

We Are Active, Long-term Investors in Leading Innovative Growth Businesses, Globally

| | U.S. (\$14.4B) | GLOBAL (\$23.5B) | INTERNATIONAL (\$1.5B) | EMERGING MARKETS (\$6.9B) | SPECIALTY (\$2.8B) |
|----------|----------------|-----------------------------|------------------------------------|--------------------------------|-----------------------|
| O | Select Growth | Global Growth | International Growth ² | Emerging Markets Growth | Technology Innovators |
| BLIG | | Global Leaders ¹ | International Leaders ¹ | Emerging Markets ex China | Scaling Innovation |
| <u> </u> | | Global Focus | | | Global Shariah |
| | | | | | Focus Strategies |
| II. | | Global Innovation | | | Life Sciences Pulse |

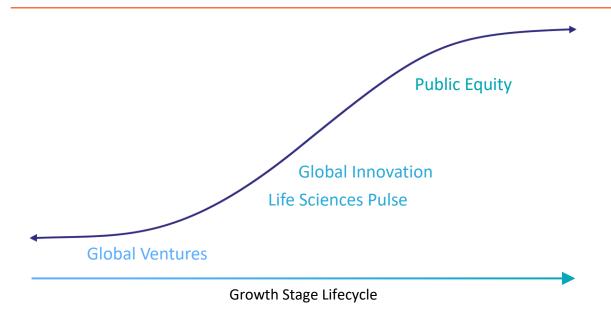
COMMON PORTFOLIO CHARACTERISTICS

Decisions Driven by Six Criteria

Global Ventures

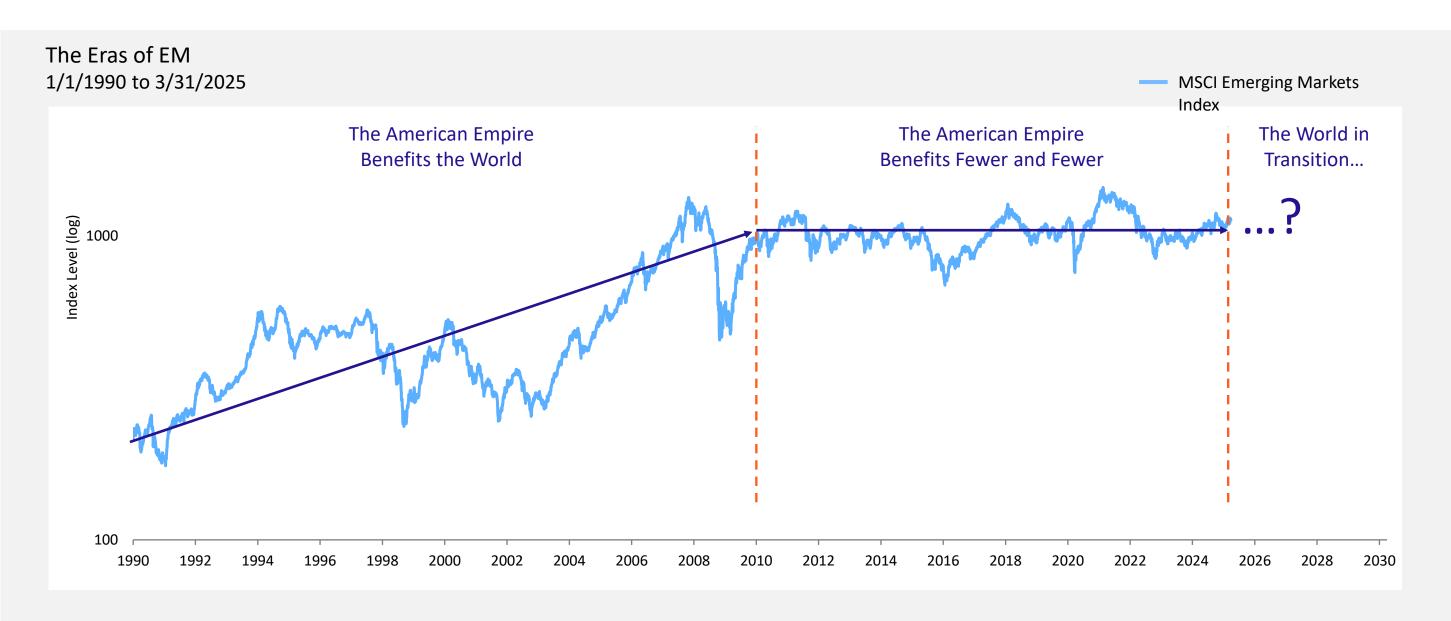
- Concentrated
- ✓ Conviction-weighted
- Long-term Oriented
- Small Decision-making Teams

GROWTH STAGE ALIGNMENT



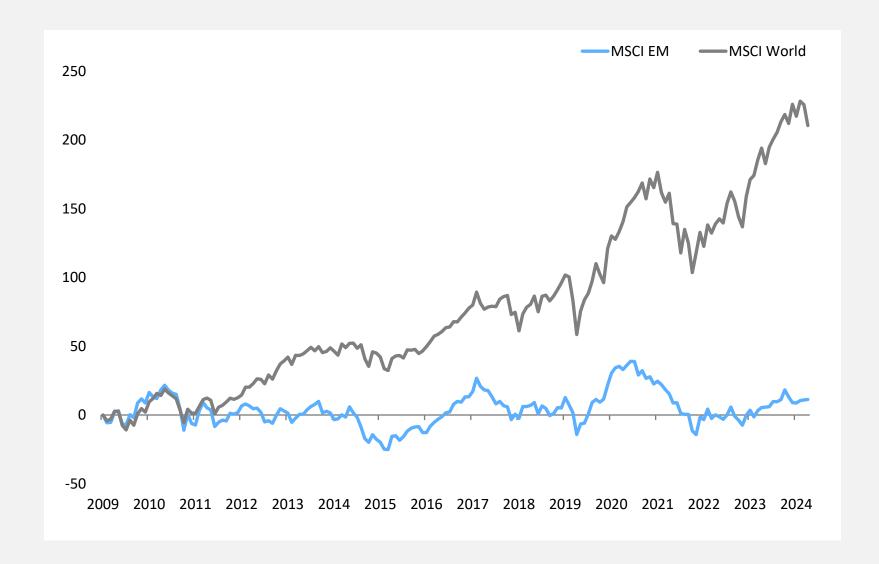
1 Leaders strategies are quality growth public equity portfolios that emphasize return efficiency. 2 International Growth is available using either the MSCI ACWI ex-U.S. or the MSCI EAFE as the primary benchmark. AUM includes the discretionary and non-discretionary assets of Sands Capital Management and the gross assets of all funds for Sands Capital Ventures. Private holdings valuations for Sands Capital Ventures are updated 45 to 60 days after quarter-end. All data is as of 3/31/2025 unless otherwise noted. The public strategies listed are managed by Sands Capital Management. The Venture/Private Growth, Life Sciences Pulse, and Global Innovation investment strategies are managed by Sands Capital Ventures and are only available to qualified investors. References to the "firm", "we" or "our" are references to Sands Capital. As of October 1, 2021, the firm was redefined to be a combination of the two registered investment advisers.

EM Equities: 35-Year View



For illustrative purposes only. Source: FactSet as of 3/31/25.

It's Been Tough Being an EM Investor Over the Past 15 Years.



We blame China, Russia, the Dollar, & U.S. Exceptionalism.















Mar-a-Lago Accord (2025)?











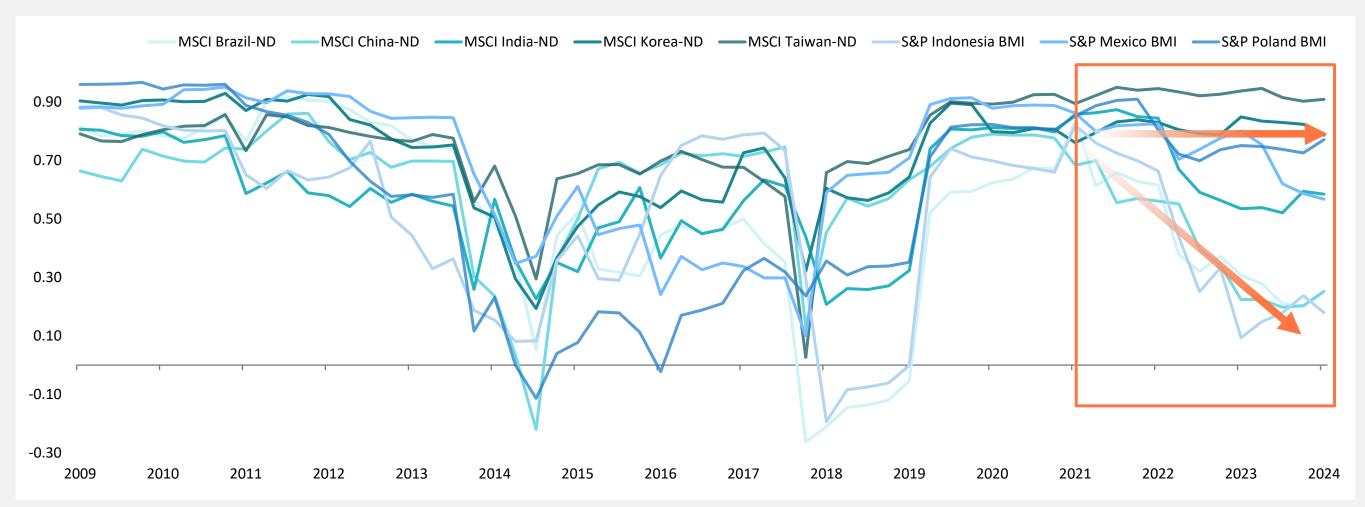


From Empire to Nation State

| Old World (U.S. Empire) | New World (Nation State Model) | |
|--|--|--|
| Global supply chains | Domestic production focus | |
| U.S. dollar as global currency reserve | Trade balances prioritized | |
| Global institutions (IMF, SWIFT, WTO) | Bilateral trade agreements | |
| Low tariffs and open capital flows | Strategic tariffs and industrial policy | |
| Centralized control via "deep state" | Decentralized, sovereign economic governance | |

The Opportunity Set is Changing for EM Investors

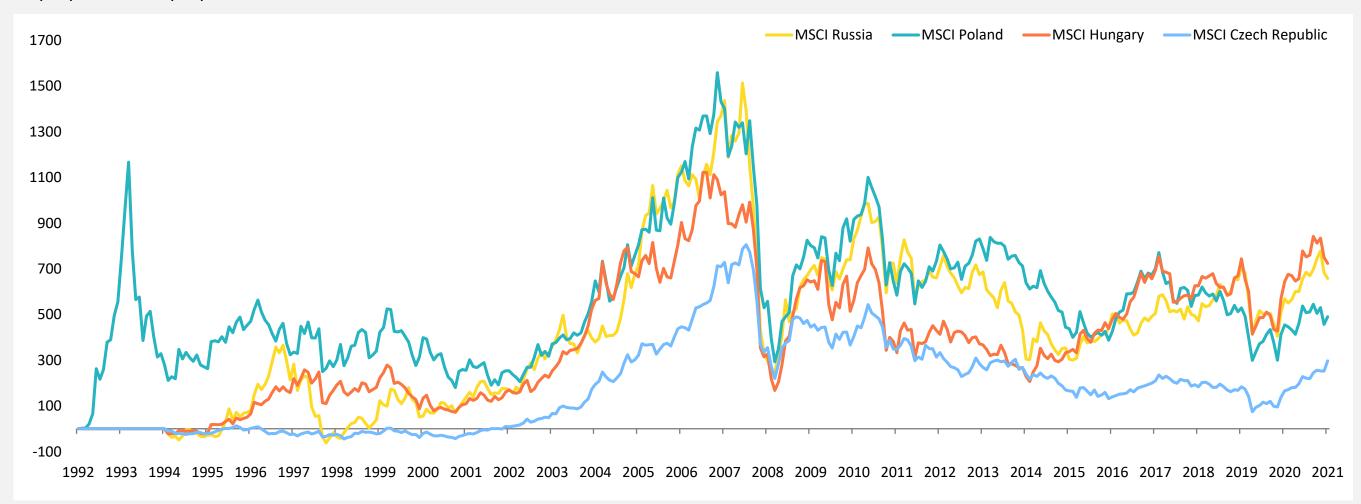
Rolling 3Y Correlation vs. S&P 500 2009 to 2024



How to Navigate This New World?

Break-ups can be volatile...

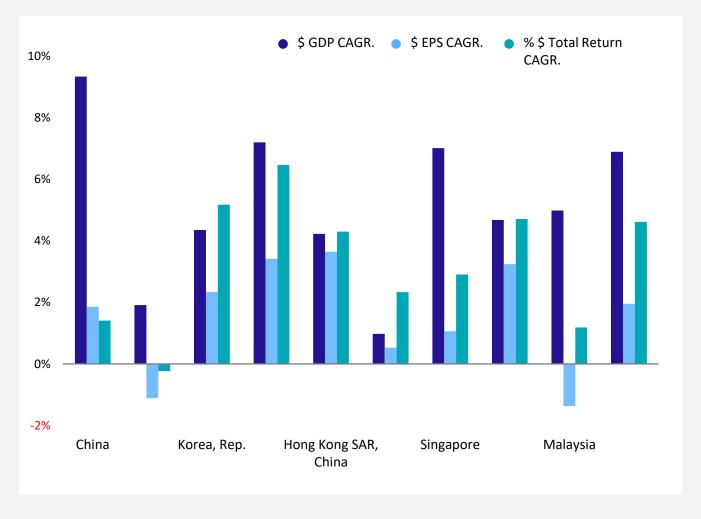
Russia and Eastern Bloc Countries 12/31/1992 to 12/31/2021



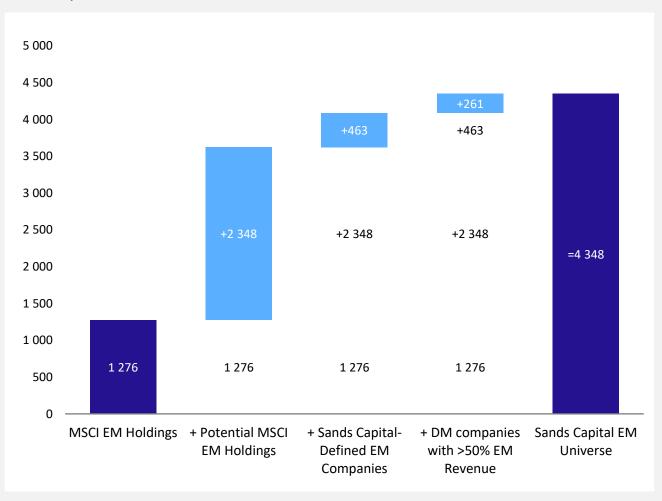
How to Navigate This New World?

Its not as simple as picking countries, and the opportunity set is bigger than the index.

GDP Growth vs. EPS Growth and Stock Returns (USD) 2009 to 2023



Estimated Total in EM Equity Universe # Companies



For illustrative purposes only. Left: Source Sands Capital analysis, World Bank, and FactSet as of 12/31/23. \$GDP CAGR is the compound annual growth rate in gross domestic product in U.S. dollar terms. \$EPS CAGR is the compound annual growth rate in gross domestic product in U.S. dollar terms.

Right: Source Sands Capital analysis, as of 12/31/24.

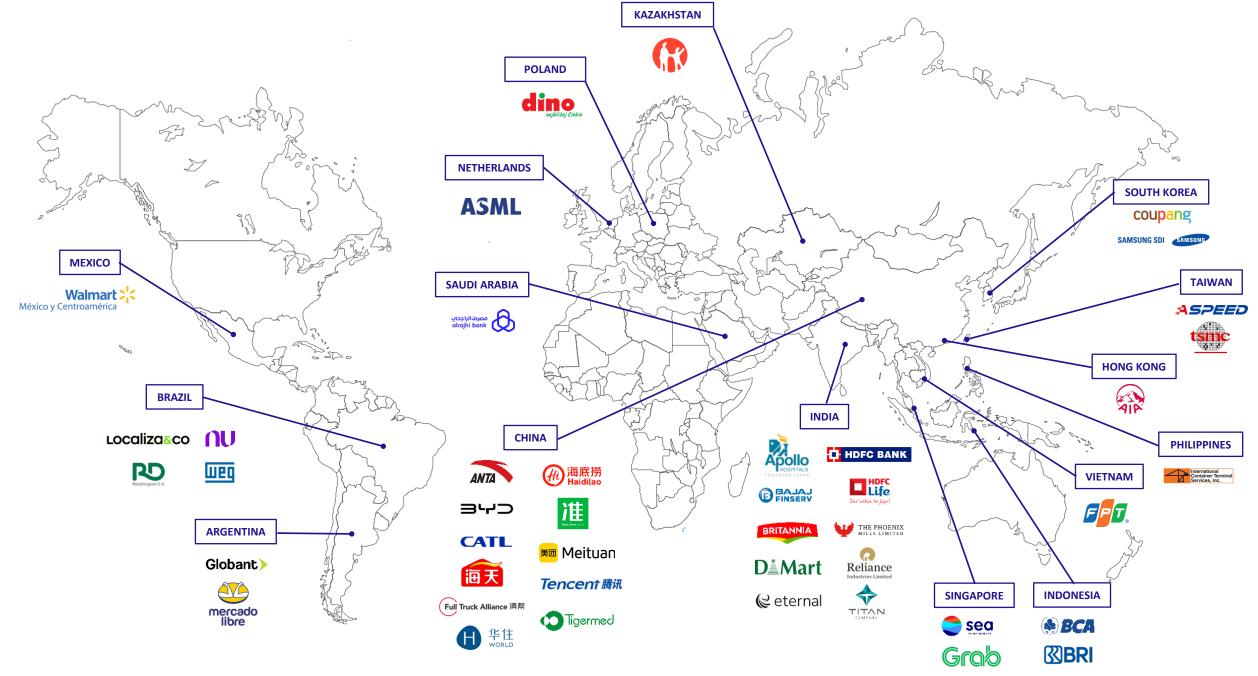
How to Navigate This New World?

Potential Beneficiaries of the New World (Nation State Model)

Businesses aligned with domestic industrial policy

Divergent, regionspecific market leadership Off-benchmark, actively selected equities

Going Where the Growth Is



Data shown is as of 3/31/2025. The above information is that of the Emerging Markets Growth Composite.



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