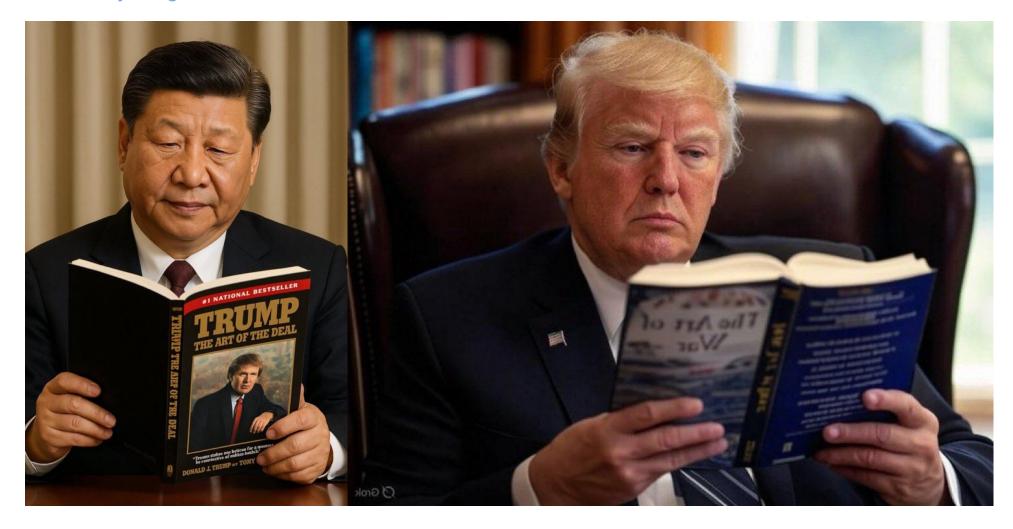




The stArt of the Deal?

Radical uncertainty as global trade is thrown out of kilter





The stArt of the Deal?

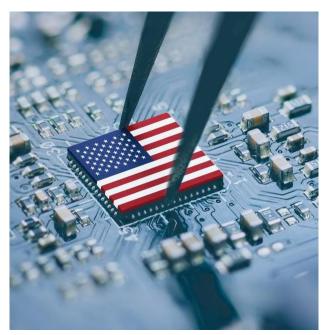
Who holds the cards in this western standoff?

US Exports

- Semiconductors & High-tech equipment
- Aerospace & industrial machinery
- Soy beans & Agri-products

Chinese Exports

- Rare Earth Minerals
- Consumer electronics and specialised manufacturing
- Pharmaceuticals & Chemicals





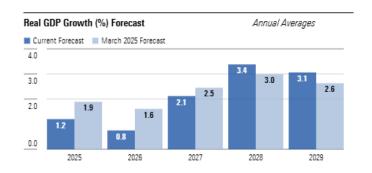


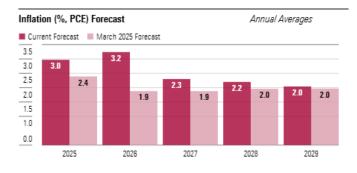


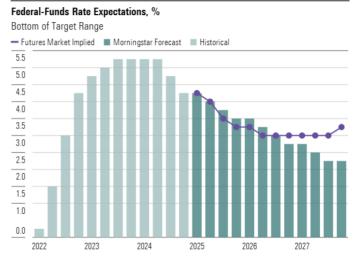
Macro-Economics

Rising inflation in a lower growth world









Lower Growth

Higher Inflation

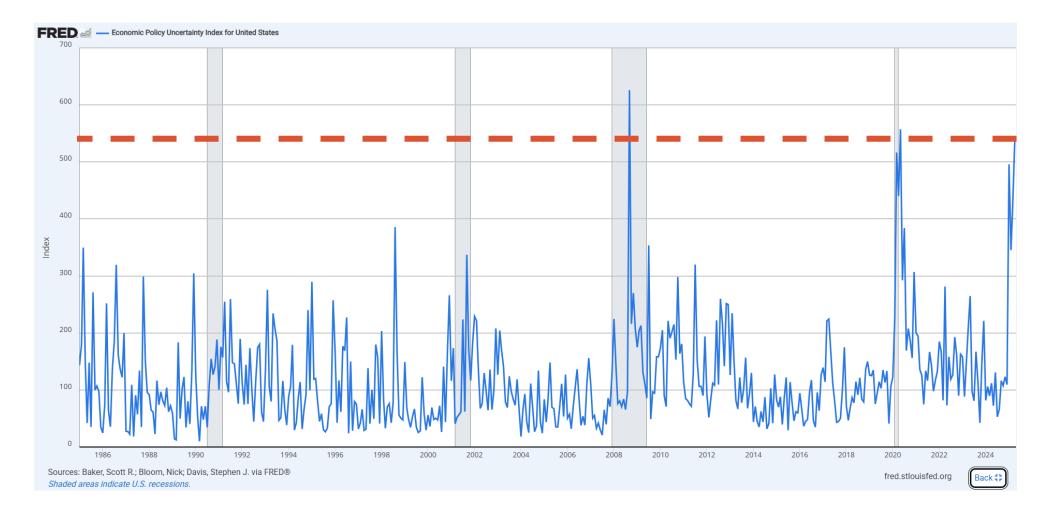
Uncertain Rates





Policy Uncertainty rises to COVID-19 levels

Confidence and Investment likely to waver





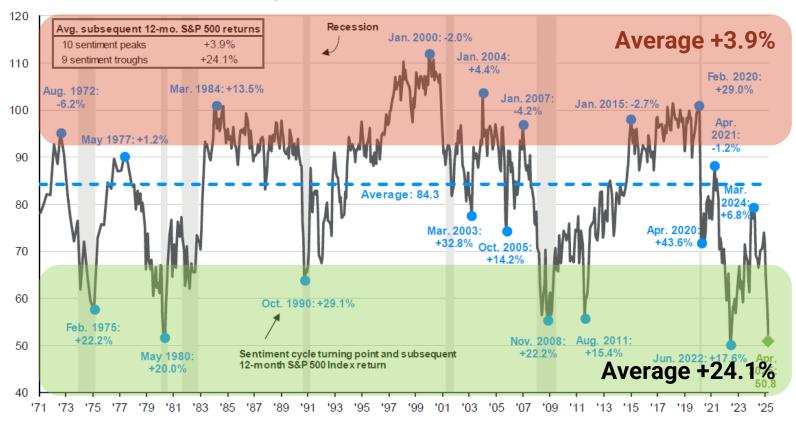
Investing during a crisis

Never waste a good crisis

Sentiment as a contra-indicator?

"...be greedy when others are fearful."

Consumer Sentiment Index and subsequent 12-month S&P 500 returns





The evolution of SA interest rates & bond yields

Bonds now offer much higher yields than cash



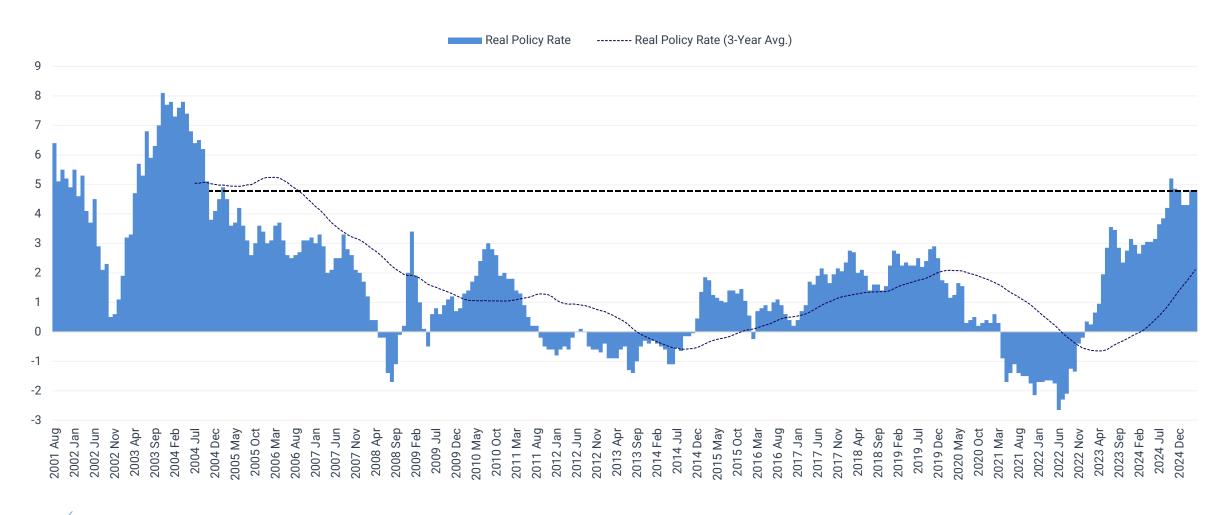


SARB Real Policy Rate

Real Policy rate of 4.8%

Repo @ 7.5% | CPI @ 2.7% post March MPC meeting

Reserve Bank credibility





Attractive valuations

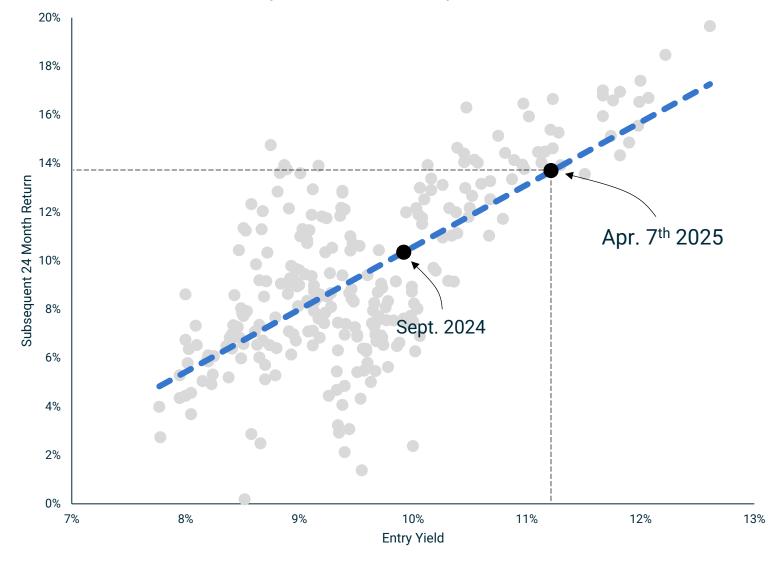
History suggest attractive forward returns

When returns are predominantly driven by the income component, then high-yield entry points are particularly good, whilst the fundamentals remain intact.

With that said, it is still important to manage the risk and volatility as SA bonds are a risk-asset.

This simplified analysis of more than 20 years of data provides a light guidance as to the expected returns from current level.

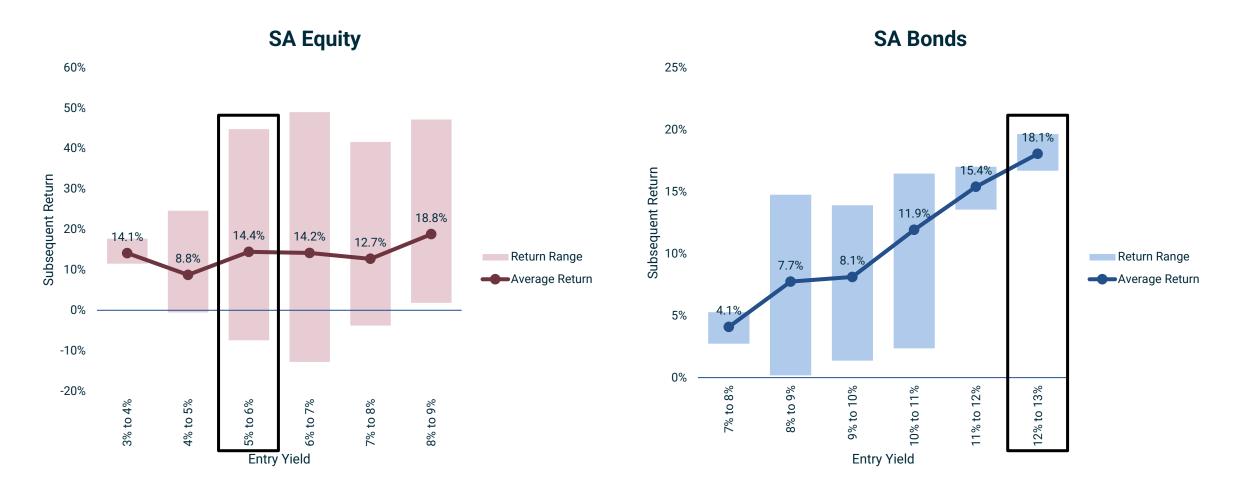






SA Bonds from Current Levels: Higher Reward and Greater Certainty

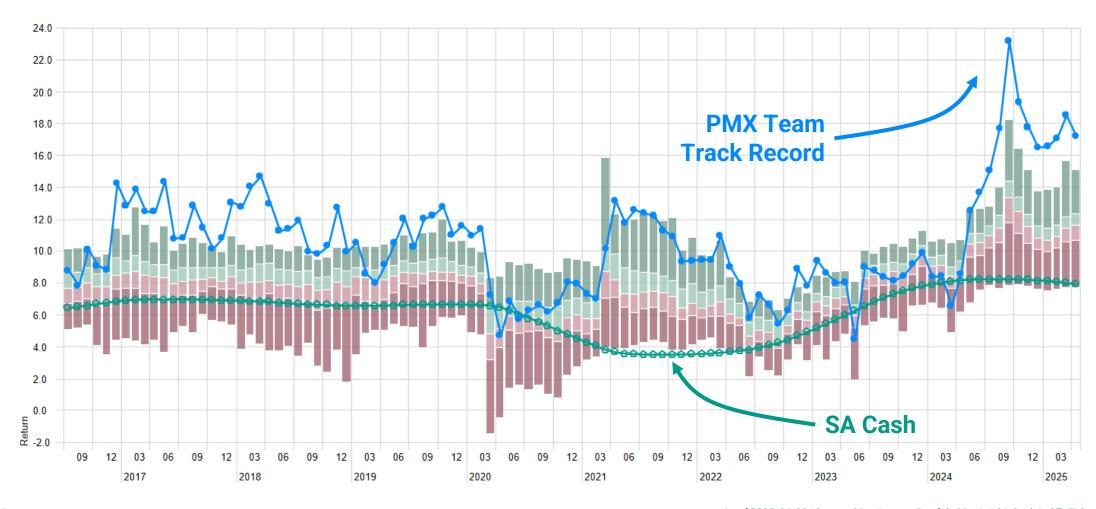
Subsequent 2-year returns based on entry point





Cash is a 4th Quartile Fund

The certainty of cash comes at a very high cost

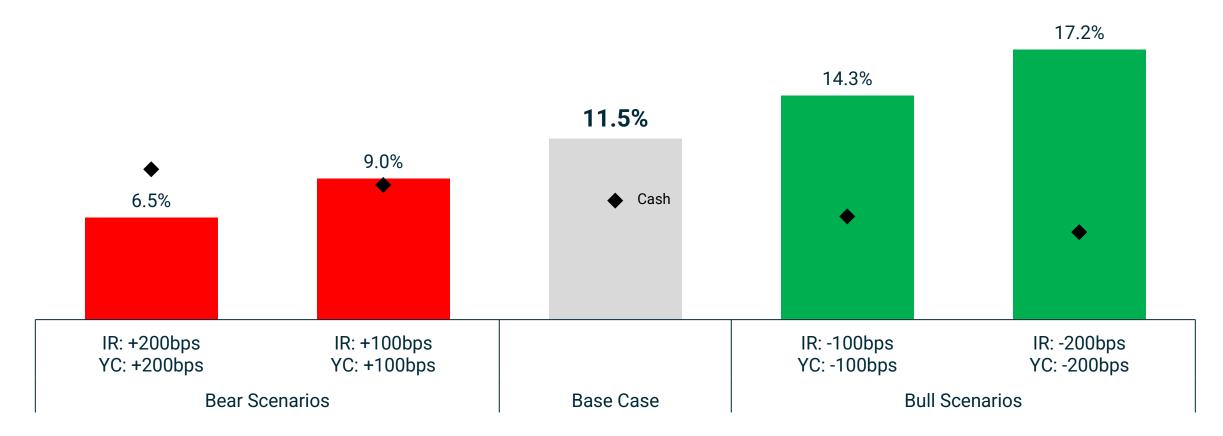




Dynamic Income Bull and Bear scenarios – 1 Year

We have engineered the portfolio to protect on the downside and still participate in the upside

Bull and Bear scenarios over the next 12 months





Reliable Outcomes

Consistent and reliable reward for investors

The team has successfully navigated the challenges and rewards of the SA fixed income market for nearly a decade.

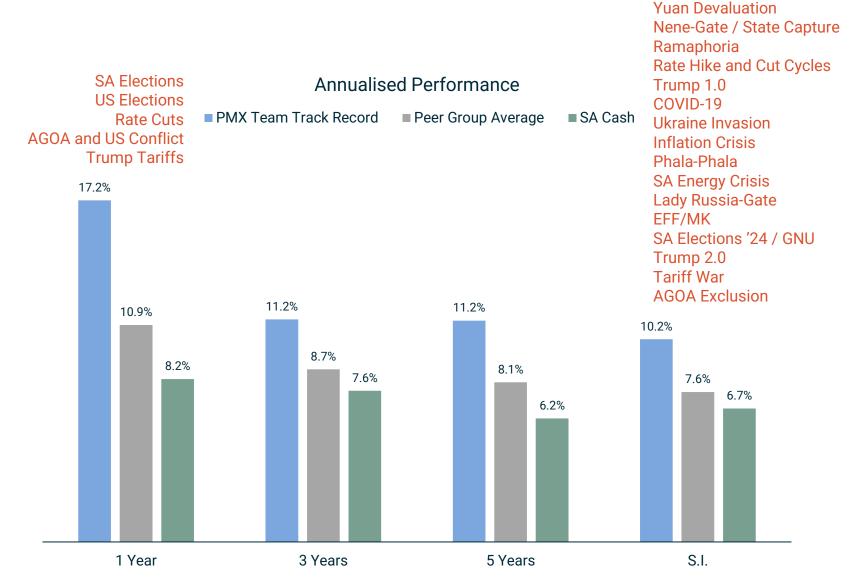
The reliability and consistency in which returns have been delivered is attributable to the investment process and philosophy.

A repeatable process that assesses the opportunity and associated risk which the investor must bear.











Wall of Worry

Finding solace in the wall of worry



Howard Marks

"You can't predict.

You can prepare."

"In investing, what is comfortable is rarely profitable."



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