



**GINSGLOBAL**  
INDEX FUNDS

# GLOBAL INDEXING

*Prudent, Diversified Approach*

*Anthony Ginsberg (CEO)*

# ETFs, Index Funds, Insurance & Bank Notes

- **ETFs listed on LSE, Xetra, Swiss & Euronext**
- **Offshore Index Funds (24 years – State Street)**
- **US Hindsight Index - Patented Products**
  - **AIG, ING, Zurich etc – (Hindsight Annuities & Life Ins)**
  - **Citibank (3yr Notes, Principal Protected)**
  - **JP Morgan, RBC & SocGen (Notes)**

# BCI GinsGlobal Equity Index Feeder Fund

- **MSCI World = low cost, global core.**
- **1,600+ Developed Market shares.**
- **R1.6bn since April 2022 launch.**
- **State Street - Global Index Leader (\$3tn)**
- **Low TIC – 37bps (TER 33bps).**

# MSCI World Index Returns

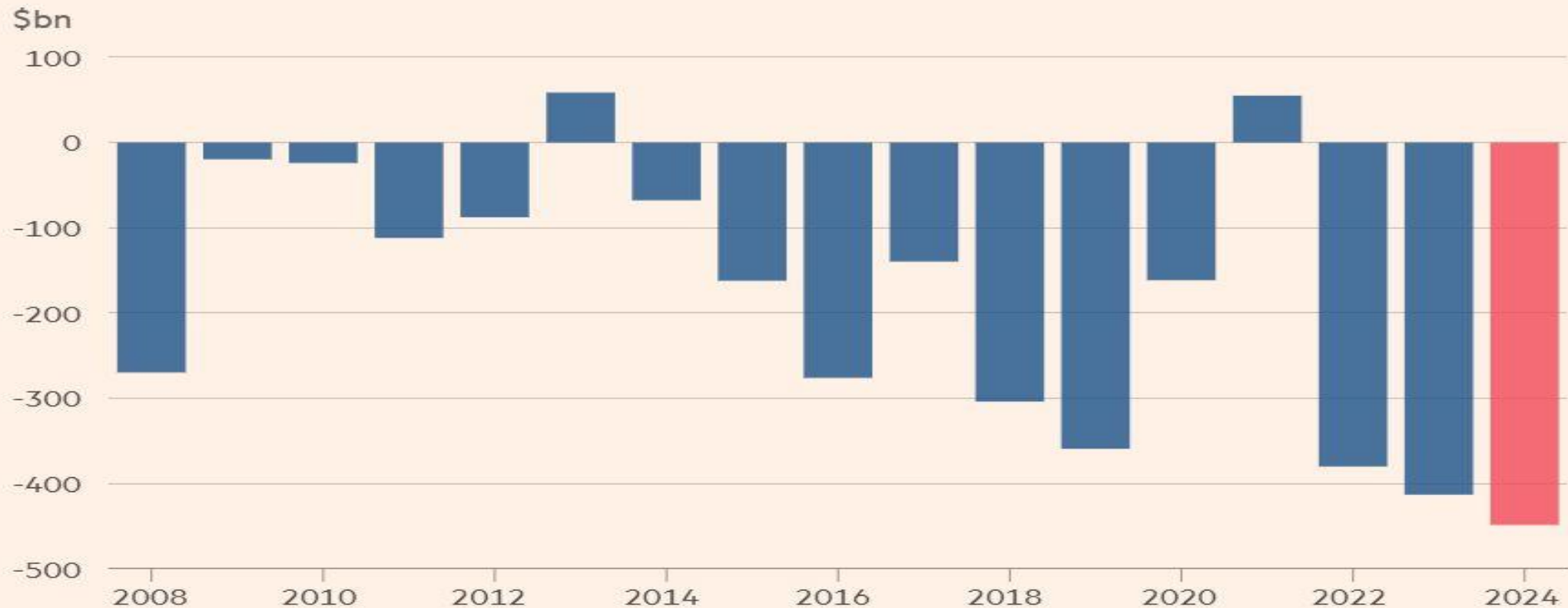
(Source - MSCI)

**CUMULATIVE INDEX PERFORMANCE — GROSS RETURNS (USD)**  
**(DEC 2009 – DEC 2024)**



# Active Equity Outflows

Active equities funds suffer record outflows in 2024



FINANCIAL TIMES

Source: EPFR

## US REVOLUTION: Active vs. Passive



Source: Morningstar Direct Asset Flows. Data as of Dec. 31, 2023.

# Why Indexing - Prudent Approach

- **Myth of Stock-Picker's market. (>70% closed)**
- **Fund Managers fail vs Global Indices (>90%).**
- **Indexing Diversified: Core vs Explore.**
- **Indexing = Low Cost**

# US Index Underperformance

% US Fund Managers beaten

	1 year	3 year	5 year	10 year
<b>Large-cap</b> (vs. S&P 500)	65.2%	85.0%	76.3%	84.3%
<b>Medium-cap</b> (vs. S&P 400)	62.0%	74.6%	80.0%	77.3%
<b>Small-cap</b> (vs. S&P 600)	29.7%	53.0%	60.4%	82.2%
<b>All US Equity</b> (vs. S&P 1500)	78.6%	87.7%	84.7%	89.7%

Source: Standard & Poors, Year-End 2024 SPIVA Scorecard



# Global Index Underperformance

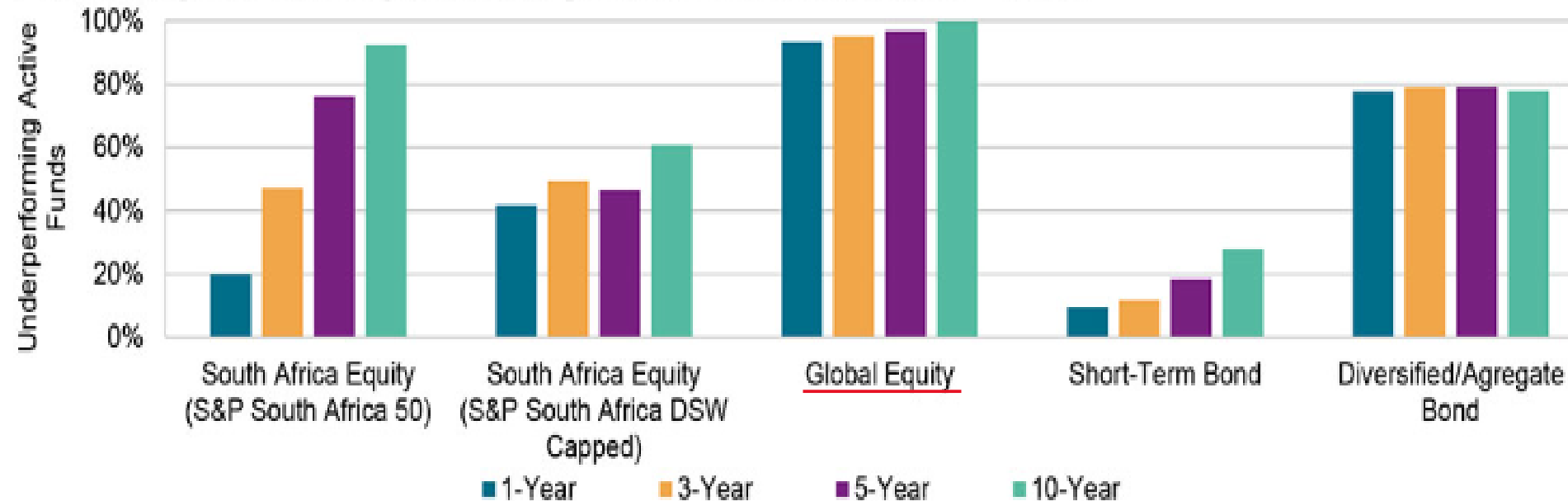
% US Fund Managers beaten

	1 year	3 year	5 year	10 year
<b>Global (incl US)</b> (vs. S&P World)	83.9%	90.6%	88.3%	90.0%
<b>Global (ex US)</b> (vs. S&P 700)	69.0%	78.1%	81.5%	85.3%
<b>Emerging Markets</b> (vs. S&P/IFCI Composite)	71.5%	77.2%	75.2%	87.4%

Source: Standard & Poors, Year-End 2024 SPIVA Scorecard

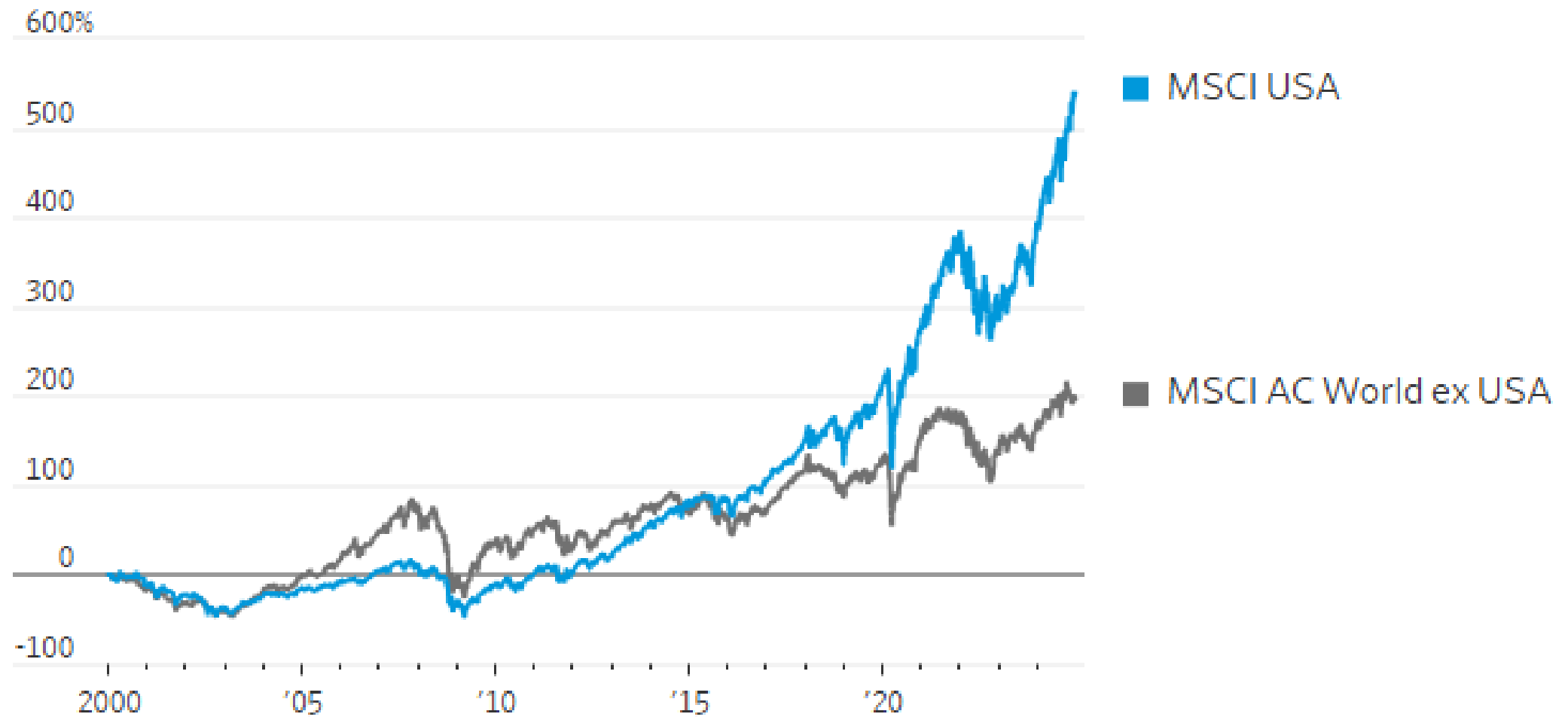
# SA Fund Managers - Underperformance

Percentage of Underperforming Active South African Funds



Source: S&P Dow Jones Indices LLC, Morningstar. Data as of Dec. 31, 2024. Index performance based on total return in ZAR. The S&P World Index (ZAR) was launched Sept. 30, 2024. All data prior to such date is back-tested hypothetical data. Past performance is no guarantee of future results. Chart is provided for illustrative purposes and reflects hypothetical historical performance. Please see the Performance Disclosure at the end of this document for more information regarding the inherent limitations associated with back-tested performance.

## Cumulative total return



Note: In U.S. dollars

Source: FactSet

# US Resilient: Soft-Landing

- **Trump U-turn on Tariffs.**
- **Stocks recover most losses in April.**
- **Fed tailwind – likely 2 Rate cuts.**
- **No US recession.**
- **Low Unemployment 4.2%.**
- **Lower taxes & cutting red-tape.**

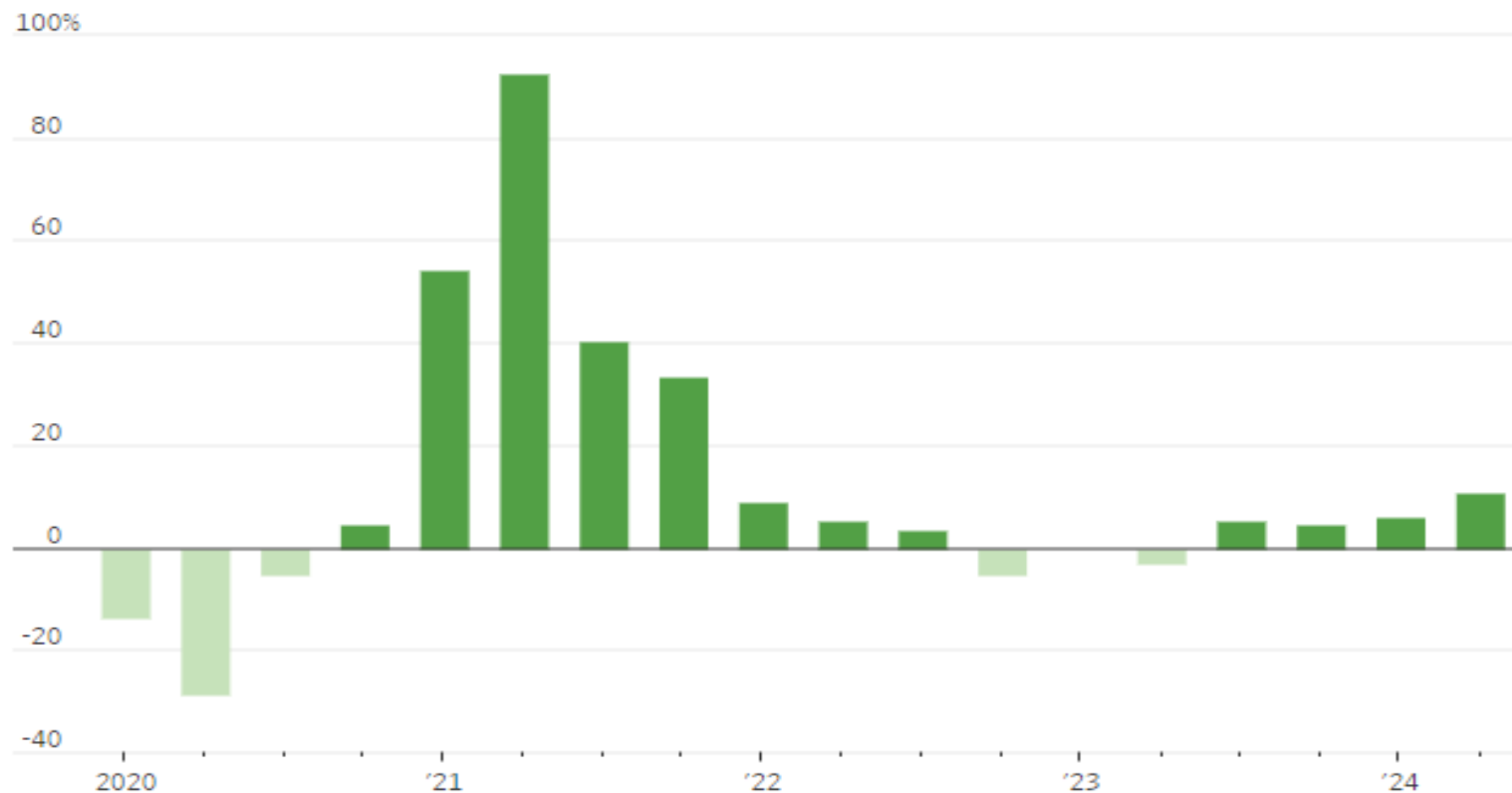
# US VALUATIONS – no bubble

- **S&P 500 - fwd P/E of 15.5x (ex Mag 7).**
- **Narrow gains Mag 7 - Broader mkt cheap.**
- **Big Tech huge cash - Not Bubble.**
- **Tariff deals will boost outlook.**

# Positive US Outlook – Trump

- **M&A activity less restrictive.**
- **Biz friendly - FTC/Anti-trust policies.**
- **Govt outsourcing - AI, Cloud & Cybersecurity.**
- **Robotics benefit – Onshoring/Tariff policies.**
- **Less Regulations & Lower Taxes.**

### S&P 500 quarterly earnings, change from a year earlier



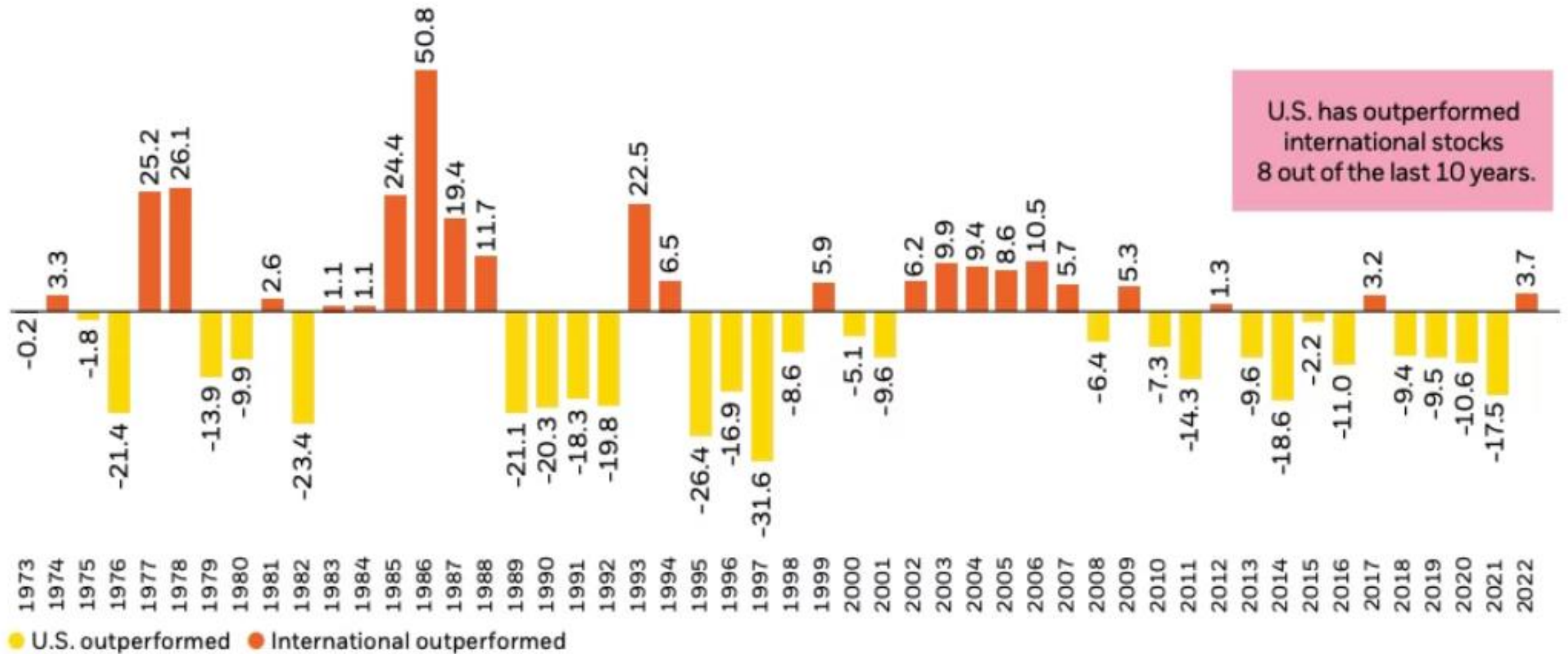
Note: 2Q24 data is a mix of actual and estimates.

Source: FactSet

## U.S. vs. International stocks

Performance difference for each calendar year

International stocks minus U.S. stocks (1973 - 2022)



Source: Blackrock



## Disclaimer:

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A feeder fund is a portfolio that invests in a single portfolio of collective investment schemes, which levies its own charges and which could result in a higher fee structure for the feeder fund.